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Joel M. Margolis is the Director, Policy Advocacy – Digital Economy IT and Media & Entertainment, U.S-India Business Council (“USIBC”). USIBC is the premier business advocacy organization representing America’s top companies investing in India, joined by global Indian companies, with an aim to deepen trade and strengthen commercial ties. Joel recently joined USIBC to add government affairs expertise in matters of digital economy and on-line content regulation, including cyber security, lawful surveillance, digital piracy, and on-line privacy. He is also a certified information privacy professional (“CIPP/US”) and registered lobbyist.

Previously, Joel was Senior Director, Government Affairs of Subsentio Inc., a trusted third party which helps communications service providers (“CSPs”) comply with law enforcement assistance mandates and related privacy laws. He also served as Senior Corporate Counsel – Regulatory for Nextel Communications, filing comments in rule making proceedings before the Federal Communications Commission (“FCC”) and drafting policy memos to guide the company’s compliance with FCC mandates.

Joel has over 28 years of government affairs experience in communications law, including backgrounds in private practice, government, and industry. He has written on federal mandates governing the relationship between CSPs, end user privacy, and law enforcement, and often appears as a panelist at industry conferences where the above issues are explored. In addition, he has been interviewed on these topics by the Denver Post, the L.A. Times and Bloomberg News.

Joel received his Juris Doctor degree from the American University and his B.A. from the Honors Program of the University of Michigan.